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(ARYSANTHEMUMS and DING PLA ANPIERSO

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GENERAL DIRECTIONS TO CUSTOMERS

Attention to the following directions will be an aid to purchasers as well as to ourselves.

Order Early. It will enable us to better prepare for the Spring trade if we have your order on file.

Cash with Order. Kindly send money sufficient to cover the entire bill. We do not make shipments C. O. D. unless remittance has been made on account to guarantee acceptance.

Remittances. Remittances should made by Post-Office Money Order or by New York drafts. If money is sent the letter should be registered. All prices quoted in this list are strictly net.

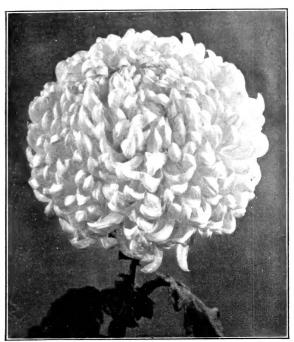
Packing. No charge is made for boxes or packing on orders amounting to \$1.00 or more. For all orders under \$1.00 a charge of 15c. will be made for boxes and packing.

Name, Post-Office, County and State, and the name of your nearest Express Office to which shipment is to be made.

Express Companies. We have only the Adams Express Company from Cromwell.

Correspondence. We endeavor to answer all correspondence, but owing to the pressure of business during the Spring we request that questions be clearly and concisely stated.

Errors. Keep a copy of your order. We aim to have our orders correctly filled. Where we are at fault we shall make satisfactory correction.



Naomah

Chrysanthemums

Large Flowered Varieties—Exhibition Collection

WHITE

Wm. Turner. The finest exhibition white Chrysanthemum that has ever been grown, winning practically all the prizes for exhibition white at this year's shows. Incurved. 25c. each, \$2.50 per doz., \$20.00 per 100.

Nontero. Loosely incurved, maturing about November 1st. White with slight tinge of pink 20c. each, \$2.00 per doz., \$15.00 per in center. 100.

Beatrice May. Pure white on early buds; incurved flower.

Mrs. Clay Frick. Beautiful exhibition variety from the early buds.

Naomah. Pure white; incurved.

Merza. Medium dwarf grower; pure white. Christy Mathewson. Japanese type; large. sized bloom; quite distinct in form. Very tallgrowing variety.

PINK

Wells' Late Pink. Light pink in color; strong

grower; perfect foliage.

Manhattan. Delicate blush or flesh pink in under artificial light; strong color; beautiful grower with rigid stem.

Smith's Sensation. Light pink; incurved flower. Dr. Enguehard. Ball-shaped flower; clear pink in color.

Wm. Duckham. Light pink; Japanese incurved; medium dwarf.

Chrysanthemums

Large Flowered Varieties—Exhibition Collection—Continued

BRONZE

Rose Pockett. Yellow tinted with bronze; wide petals incurving at the center; semi-dwarf.

Pockett's Surprise. Rosy crimson with bronze reverse; Japanese incurved; heavy foliage.

Mrs. O. H. Kahn. Rich bronze; strong grower; excellent variety.

Glenview. An enormous dark reddish bronze; dwarf grower.

YELLOW

Col. Appleton. Yellow incurved.

Roman Gold. Very intense yellow; late buds show bronzy tints.

Mrs. J. C. Neil. Soft canary yellow; incurved; semi-dwarf.

Plants from 2¼-inch pots, 10c. each, \$1.00 per doz., \$8.00 per 100, except where noted.

3 of a variety at the dozen rate; 25 of a variety at the 100 rate.

General Collection of Large Flowered Varieties

WHITE

Early Snow. Pure white in color; perfect form and foliage; best early white.

Chas. Razer. Valuable commercial white; like Bonnaffon in form; a most excellent variety.

Timothy Eaton. Strong, vigorous-growing variety; very large flower.

Thanksgiving Queen. Loose petaled; large cream white flower, blooming Nov. 15th.

W. H. Chadwick. Incurved bloom; pinkish to a slight extent; very late.

White Bonnaffon. Ball-shaped white flower maturing about Thanksgiving time.

December Gem. Ball-shaped white flower showing tinge of pink; very late.

YELLOW

Comoleta. Very bright in color; small foliage; very early.

Chrysolora. Early yellow; exceptionally fine.

Mrs. W. E. Kelley. Clear yellow in color, maturing October 25th.

Yellow Eaton. Strong in growth; large flowers; light yellow in color.

August Dasse. Dwarf; stiff stem; globular in form; an intense yellow. 20c. each, \$2.00 per doz., \$15.00 per 100.

Major Bonnaffon. The standard commercial yellow Chrysanthemum; incurved bloom; excellent habit of growth.

Golden Chadwick. Incurved form; golden yellow in color; very late.



Chrysolora

HARDY POMPONS

Pompons are becoming more popular year by year, being especially desirable for pot plants; they lend a distinctive grace and beauty to floral decorations of all kinds, and are valuable for outdoor planting.

NEW VARIETIES

Fairy Queen. Clear pink in color; one of the best.

Helen Newberry. Very late white.

Plants from 2-inch pots, 15c. each, \$1.50 per doz., \$12.00 per 100.

FANCY VARIETIES

King of Plumes. Golden yellow; very double.

Miss Harvey. Pure white in color with frilled petals.

Plants from 2-inch pots, 15c. each, \$1.50 per doz., \$12.00 per 100.

OLDER VARIETIES—Given in Order of Blooming

White-Nio, Queen of Whites, Baby Margaret, Lula, Diana.

Yellow—Overbrook, Merstham Tints, Baby, Quinola, Souvenir d'Or (Synonyms: Mrs. Frank Wilcox and Mrs. Beu).

Pink—Eleganta, Alena, Minta, Alma, Little Pet.

Pronze Yellow-Miss Julia, Allentown.

Red—Lyndhurst, Rufus, Lilla, Julia Lagravere.
Plants from 2-inch pots, 10c. each, \$1.00 per doz.,
\$6.00 per 100.



Unaka

CHRYSANTHEMUMS-Continued

PINK

Unaka. Very early pink.

Mme. Corday. Dwarf grower; rose pink in color, blooming about October 5th. 20c. each, \$2.00 per doz., \$15.00 per 100.

Pacific Supreme. Clear pink in color; very early; strong grower.

Winter Cheer. Deep pink in color; incurved bloom; medium size.

Maud Dean. Lavender in color; incurved type, maturing Nov 10th.

Hirondelle. Large incurved pink, maturing about Nov. 1st. 20c. each, \$2.00 per doz., \$15.00 per 100.

W. R. Brock. Clear pink in color; medium dwarf; very late.

Chadwick Supreme. A pink sport of W. H. Chadwick.

RED

Intensity. Very dark in color; tall in growth; large bloom.

Cullingfordii. Lighter red in color; mediumsized bloom; medium grower.

Harvard. Japanese reflexed; very dark crimson; flowers Nov. 15th and later. 20c. each, \$2.00 per doz., \$15.00 per 100

The above are the selection of the best varieties for general growing. We will quote prices on these varieties in larger quantities on application.

From 2½-inch pots, 10c. each, \$1.00 per doz., \$8.00 per 100, except where noted.



Oriole

ANEMONES

The Anemone flowers consist of one or more rows of flat or tubular ray florets with shorter quilled or tubular disc florets of the same or a distinct color, and are being grown in sprays for artistic floral arrangements.

Garza. Pure white with white center.

Yellow Garza. Light yellow with yellow center.

Mikado. Yellow; double row of petals.

Mary Colladay. Pink; resembles Garza in form.

Plants from 2-inch pots, 10c. each, \$1.00 per doz., \$6.00 per 100.

3 of a variety at the dozen rate; 25 of a variety at the 100 rate.

Singles

Good for cut sprays and also useful for specimen plants.

Oriole. A decided novelty; probably the most showy single variety in existence. Owing to the character of the flower as shown by the accompanying illustration, it is not a variety to be recommended for cut sprays for florists' use but is purely decorative. It makes a most excellent pot plant, and planted in a mass will make a gorgeous showing in the Fall.

25c. each, \$2.50 per doz.

ANEMONES-Continued

VELLOW

Golden Star. Rich yellow, bright orange disc. One of the best.

Kitty Bourne. Charming vellow; stiff stems,

Margaret Totty. Deep golden yellow; very large flowers; splendid stiff stems. Easily the best yellow single variety in cultivation.

Emma L. Davis. Splendid stiff-stemmed yellow.

Mary Richardson. Salmon yellow. One of the most distinct.

Merstham Jewel. Golden bronze with yellow points and center.

PINK

Ladysmith. Rich pink; very free bloomer; dwarf habit.

RED

Miss Hilda Wells. Beautiful Tuscan red with a light yellow tinting at base of petals.

Ceddie Mason. Bright crimson; medium-sized flowers; make wonderful display.

Sylvia Slade. Rosy garnet with broad pure white ring around the disc; as true as a Cineraria flower. The habit and freedom of flowering is superb.

10c. each, \$1.00 per doz., \$6.00 per 100.

3 of a variety at the dozen rate; 25 of a variety at the
100 rate.



Mary Richardson

Geraniums

RED

- S. A. Nutt. Considered to be one of the best dark red Geraniums and is more generally used both as a pot plant and for bedding than any other kind; the color is a handsome dark velvety deep scarlet with maroon shading; a vigorous compact grower, with a clean healthy constitution.
- grower, with a clean healthy constitution.

 Marvel. Very strong in growth; an excellent bedding variety. Deep red in color. Flowers very double.
- Edmond Blanc. One of the most handsome and brilliant Geraniums in the cerise shade; the color is bright carmine shaded around the white eye and on upper petals with bright scarlet; the flowers are perfectly formed, borne in large trusses, blooming freely the entire season; attractive and beautiful bedder; a strong constitution enabling it to withstand the Summer sun with perfect immunity.
- Alice Raymond. Double light red flower with lighter eye at the center. Excellent variety.

SALMON

- Beaute Poitevine. A great favorite and conceded to be one of the best of the semi-double bedders among the light salmon shades; the color is a beautiful shade of pink, delicately shading to white; the flowers are large splendid trusses; a most profuse bloomer the entire season.
- Mme. Landry. One of the choicest and handsomest of the Bruant type; very free and constantly in bloom; the flowers are large and borne in enormous trusses. The color is a brilliant shade of apricot salmon shading to copper with white eye; in habit it is robust, semidwarf and vigorous.

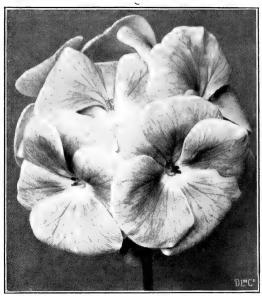
C	Each	Doz.	100
3-inch	. \$0.10	\$1.00	\$8.00
4-inch	15	1.50	12.00

WHITE

Comtesse de Harcourt. Pure white flowers with beautiful florets and enormous trusses which stand the sun well; perfect habit; deep rich green foliage.

PINK

- Miss F. Perkins. A constant bloomer with well-formed flowers, produced in large clusters; the color is a charming shade of deep rose, shading to a clear white center. Splendid habit of growth; strong constitution, standing our extreme climatic condition in excellent shape; a favorite bedder.
- Mme. Jaulin. Very large flowers produced in enormous trusses; color peach pink surrounded by a white border; unparalleled for beauty and freshness; habit dwarf, vigorous and compact; broad, deep zoned foliage; one of the best in this class.
- **Thos. Meehan.** Very deep pink in color; heavy double flower; very strong grower.



Geranium

GERANIUMS-Continued

Berthe de Presilly. A most beautiful shade of silver rose pink of exquisite brightness; the flowers are full and of perfect form; trusses large and freely produced; the habit is dwarf, robust and branching; a fine bedder and excellent pot plant.

Mrs. Annie Vincent. An exquisite shade of the brightest carmine, each petal somewhat maculated white at the base so that the flowers are almost incomparable in their brightness and freshness; handsome, large, and beautifully formed semi-double flowers, borne in enormous trusses abundantly produced the entire season; habit semi-dwarf and robust.

Paul Blonden. Semi-double flower, clear pink

in color with a white eve at the center.

Cannas

Mrs. A. F. Conard. Its exquisite salmon-pink flowers are of largest size in erect and abun-dantly furnished heads, so freely produced as to keep a superb showing for months above the rich green foliage.

30c. each, \$3.00 per doz.

Austria. Pure golden yellow; flowers 6 to 7 inches across; a vigorous grower.

Buttercup. The best and most beautiful pure bright, deep canary-yellow Canna in existence.

Florence Vaughan. Rich golden yellow, thickly spotted with bright red.

Gladiator. The color is yellow spotted with red; a strong vigorous grower with fine green foliage and large heads of flowers that stand the storms and sunshine better than any other Canna. It blooms continually and is one of the finest varieties we offer.

Intense brilliant vermilion with Jean Tissot. orange shading.

J. D. Eisele. Bright vermilion scarlet.



King Humbert

CANNAS-Continued

Has flowers as large as the King Humbert. largest of the Orchid-flowering Cannas. Bright is bronze with brownish-green stripes; thick and

leathery; strong, robust grower.

buisiana. The plant is a vigorous grower, pro-Louisiana. ducing a thick mass of glossy green foliage; its flowers are often more than 7 inches across and every inch a vivid scarlet. It blooms tremendously, often four or five stalks flowering at once. Mme. Crozy. Popular and valuable; orange scar-

let flowers edged bright golden yellow.

Miss B. Brunner. Yellow flower with scarlet variegation; green foliage; medium grower.

Paul Marquette. Green foliage; flesh pink flower with slight scarlet variegations; tall in growth.

Pennsylvania. The flowers are pure, deep scarlet of immense size. A most excellent sort.

Pres. McKinley. Deep, rich crimson flowers; beautifully formed. A compact grower; green foliage.

Prof. Rodenwaldt. Scarlet flowers; green foliage; very similar to Pres. McKinley.

Ouen Charlotte. Rich pomegranate red bordered with bright gold yellow.

Richard Wallace. Canary yellow; large flow-

ers; one of the best.

Glowing ruby-carmine flowers produced in profusion; one of the best for bedding; bronzy-

green leaves.

Venus. enus. The color is a gay, rosy pink with a mottled border of creamy yellow. Blooms splendidly with heads erect and flowers bright, be-cause the old ones drop off as fast as the new ones come.

Wyoming. One of the most majestic Cannas. Blossoms orange colored, true Orchid shape with

large rounded petals.

15c. each, \$1.50 per doz., \$12.00 per 100.



Ageratum Stella Gurney

Bedding Plants

Achvranthes

Brilliantissima. Light red; very brilliant.

Bimullerii. Light red, shading darker red at edge of the foliage.

Lindenii. Clear dark red foliage.

Formosa. Yellow.

Out of 3-inch pots, \$1.00 per doz., \$8.00 per 100.

Ageratum

Stella Gurney. Dwarf blue.

Princess Pauline. A combination of blue and white in the same flower.

Out of 3-inch pots, \$1.00 per doz., \$6.00 per 100.

Alternanthera

Jewell. Bright in color and very popular.

Brilliantissima. A valuable new Alternanthera, red and yellow in color with broad leaf. Strong grower.

Out of 3-inch pots, \$1.00 per doz., \$8.00 per 100.

Coleus

Verschaffeltii. Standard crimson.

Firebrand. Bright maroon.

Golden Queen. Standard yellow.

Lord Palmerston. Dark maroon.

Queen Victoria. Cardinal red with distinct golden border.

Beckwith's Gem. Center velvety maroon bordered with red, the edge changing to a creamy yellow at the point of the leaf.

Golden Bedder. Golden yellow; the old original; true to name.

Hero. Very dark maroon.

Duneira. A magnificent Coleus. A fine showy bedder, standing the sun as well as Verschaffeltii. In color it is a combination of various shades of crimson.

COLEUS-Continued

Beauty of Lyon. A combination of red. Very good bedding variety. A combination of yellow and

Messey. Dwarf; pearl white and silver green.

Brilliancy. A combination of red and gold. Out of 2 4-inch pots, 50c., per doz., \$4.00 per 100. Out of 3-inch pots, 75c. per doz., \$6.00 per 100.

German Ivy

A trailing vine, not hardy; valuable for vase work and window boxes.

Out of 3-inch pots, \$1.00 per doz., \$8.00 per 100.

Heliotrope

Dark Blue Bedder. We are sending out only the best varieties for bedding purposes.

Large flower type; very showy. Centefleur.

Excellent grower and an extra fine variety.

a Duse. Large flowered type, heavy trusses. La Duse. Very dark blue in color.

Out of 3-inch pots, \$1.00 per doz., \$8.00 per 100.

Dwarf Lantanas

Radiation. Plant semi-dwarf; brilliant red with orange-yellow center.

Reve Poitevine. \mathbf{A} semi-dwarf variety; rose-

colored flowers with white center.

ple. Yellow, shading to bright rose.

now Queen. Dwarf variety; snow-white bloom. Snow Queen. Ultima. Pure golden yellow.

Out of 3-inch pots, \$1.00 per doz., \$8.00 per 100.

Salvia

Tall standard; one of the best. S. splendens.

S. Bonfire. Medium dwarf; very good. S. Zurich. Dwarf; an excellent variety

S. Schenley. Medium dwarf; very highly colored; one of the best.

Boule de Feu. A grand dwarf bedding variety.
Profuse bloomer. Extra heavy scarlet trusses. King of the Carpet. Very bright large trusses; medium dwarf in habit.

Out of 3-inch pots, \$1.00 per doz., \$8.00 per 100.



Salvia Bonfire

Greenhouse Flowering Plants

Begonias

Gloire de Lorraine.			plants,
ready for May and late	er deliver:	У.	
		Doz.	100
$2\frac{1}{4}$ -inch pots		\$3.00	\$20.00
3-inch pots		4.00	30.00
4-inch pots		6.00	50.00
Glory of Cincinnati.	A new Be	egonia wit	h large,
heavy foliage. Flower	s in abun	idance. A	n excel-
lent Christmas plant.	Strong h	nealthy plant	ants for
June and later deliver			
		Doz.	100
$2\frac{1}{4}$ -inch pots		\$4.00	\$25.00
3-inch pots		5.00	35.00
3 of a variety at the do	zen rate;	25 of a va	riety at
the 1	00 rate		

Cyclamen

•	
Grown from the best seed obtainable. livery when ready in April and May.	For de-
Doz .	100
From 2½-inch pots\$1.50	\$10.00
From 3-inch pots, for later delivery 2.00	15.00
In ordering, specify color. Otherwise or	ders will
be filled with assortment of varieties and	d colors.

Gardenias

Our stock of Gardenias is in excellent condition. We can ship clean healthy stock of excellent quality.

	Doz.	100
$2\frac{1}{4}$ -inch pots	. \$1.50	\$10.00
3-inch pots	2.50	18.00
3-inch pots, selected		
Prices on larger sizes will be quoted of	on appli	cation.

MISCELLANEOUS PLANTS

CTEVIA The dwent veniety only	
STEVIA. The dwarf variety only.	100
Doz.	100
From 2-inch pots\$1.00	\$5.00
SMILAX.	
From $2\frac{1}{4}$ -inch pots 1.00	5.00
POINSETTIAS.	
Excellent plants from $2\frac{1}{4}$ -inch pots;	
July and later delivery 1.50	10.00
SWAINSONA.	
From $2\frac{1}{4}$ -inch pots	4.50

Our Bedding and Greenhouse Rose Catalogue will be sent on application to

A. N. PIERSON, Inc.

